



How Titan York Can Assist with the Renewal Process:

Leverage

- Retaining Titan York sends a clear message to the landlord that you are evaluating alternative solutions and are not a captive tenant.
- Using Titan York will allow you to evaluate alternative solutions ensuring that you are not negotiating in isolation.
- Our experience in lease negotiations enables us to position our clients in such a fashion so as to achieve the optimal negotiated outcome.

Benchmarking

- Evaluating alternative market solutions allows you to benchmark any landlord proposal for either renewal or relocation.

Managed Timeline

- Titan York will assist in determining the best strategy based on the time line of your lease. The closer the lease term is to the expiry the fewer options are available to the tenant.
- Time creates options, options create opportunity, opportunity creates leverage

Further Negotiated Points

- Titan York will recommend and negotiate further tenant advantages. Such as, options to expand, upgrading leaseholds, parking, signage, etc.
- Titan York will negotiate the removal of existing landlord clauses which are skewed. Such as, restoration and ensuring further right of renewal.

Experience

- Titan York has extensive experience in the leasing process and market knowledge in the GTA

Knowledge

- There is more to an offer than rate and term. Part of our job is to make you as knowledgeable as possible about the process, market, and direct lease clauses enabling you to make the best, most informed decisions for your organization.

If you have any further questions about our process or would like to meet please don't hesitate to call (416)-485-0488.